



Job Description: Business Development Executive

Job Title	: Business Development Executive
Department	: Business Development
Reports to	: Business Development Manager & Chief Operating Officer (COO)
Classification	: Probation: 3 months continued with Full Term Permanent

Position Summary

Our growing company is in need of an experienced and resourceful Business Development Executive to develop and implement growth opportunities in existing and new markets. We're searching for individuals that have the ability to create long-term value for organizations. First and foremost, we're looking for a person who understands how to leverage real data and capitalize on business trends and opportunities. We need someone who is customer-obsessed and ready to solve the changing needs of our clients. Candidates should have strong communication and leadership skills, as well as the ability to mix in a diverse team in an evolving industry of Travel.

Specific responsibilities include:

- Work with Business Development Manager to identify and manage potentials and risks in evolving.
- Maintain fruitful relationships with Potential Investors/Clients/Travel Providers etc and address their needs effectively.
- Research and identify new market opportunities for growth in business and profit.
- Prepare and deliver pitches/ reports to potential investors and clients.
- Foster a collaborative environment within the organization.

Skills and Qualifications:

Bachelor/Diploma/Certificate in Business Studies or any related higher studies, knowledge in business expansions skills, Organizational skills, Detail oriented, Interpersonal Skills, Strong Verbal Communication and written Skills plus able to adopt excellent Customer Service Skills.

Compensation:

In addition to a competitive salary, Company offers health benefit package, great working environment and holiday leave package.

How to Apply:

Please send your cover letter, resume, and salary requirements via e-mail to sharanjit@touristguide.asia

Note: Our Company has an organizational commitment to the principles of diversity and inclusion. In that spirit, we welcome all qualified individuals.